

POSITION/TITLE:

Sales Associate

JOB LOCATION:

Montgomery County and DC

JOB CATEGORY:

Sales

COMPANY:

Red Ink Imports, LLC (*Send resume/cover letter to villegastyler@redinkimports.com.*)

COMPANY BACKGROUND:

RED INK IMPORTS LLC is a privately held company based out of Kensington, Maryland that brings quality wines from around the world to the United States. Our company's goal is to seek out new global opportunities in the wine industry and introduce new products to our consumers that represent excellence and value.

Red Ink Imports stands behind a clear mission to offer elegant, quality wines at reasonable prices. Our team of young, dynamic and highly motivated professionals share a unified vision and a high standard of excellence and service. As a growing importer and distributor in the Greater Washington area, we represent a focused portfolio of producers of exceptional wines made from grapes indigenous of some of the most cutting edge, premium wine regions around the world.

Red Ink Imports is seeking sales associate to help grow our company and represent our portfolio to restaurants, retail establishments and wine shops throughout Montgomery County and the District of Columbia. We are looking for a highly motivated, goal oriented, independent candidate who has the ability to make presentations to wine buyers at all levels in many diverse venues - off premise and on premise. Other duties include servicing existing accounts daily and weekly, pursuing new accounts, conducting in-store tastings, as well as other responsibilities, such as meeting sales requirements, participating in company meetings and providing progress reports as required. We offer a competitive commission base structure with incentive opportunities.

Qualifications:

- Highly motivated with strong work ethic and personal skills.
- Comprehensive knowledge of fine wine, with special enthusiasm for Italian and Spanish wines.
- Prior sales experience preferred, but not required (willing to train).
- Written and oral communication skills, computer literacy required.
- Organized, reliable, work independently, professional appearance.
- Must provide own vehicle.

Roles & Responsibilities:

- Acquire and demonstrate wine knowledge and effectively present products to accounts.
- Promote brands, manage growth of accounts and expansion of business to meet goals.
- Attend and participate in general sales meetings and training opportunities.
- Demonstrate integrity and professionalism in all actions, adhering to Red Ink Imports values.

We are proud to take this opportunity to introduce you to Red Ink Imports.

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